

CLEANING UP

News & Views on Our Industry

Winning The Race Against Dirt To "Real Clean"

The VersaClean™ System delivers cost savings, efficiency and powerful cleaning! Facility managers and cleaning staff work hard to keep floors looking clean – yet dingy tile floors and soiled and stained carpets persist.

Addressing these issues is labor intensive – in fact, labor accounts for 80-90 percent of most facilities' cleaning expenses. Add to this the cost of complex, expensive janitorial equipment and the money required to maintain it. And then there's the training to operate the equipment effectively and to mix and apply chemicals correctly – training that just has to be repeated when staff members move on: it's a risky mix of high expense and low effectiveness.

The Solution

VersaClean is a complete system, offering

high productivity, turn-key floor care that simplifies getting to "real clean." Best of all, it outperforms larger, more complex and costly systems while minimizing labor costs, training time and user error. That means huge cost savings the very first day the system is used.

Powerful, Efficient Chemistry

The VersaClean System provides two different machines for each necessity; the VC700 VersaCarpet machine and the VT1200 VersaTile machine.

The VersaClean carpet machine (VC700) features two-step chemical delivery systems. No mixing is required; operators simply place the clearly-marked chemical containers in the machine and insert the draw tubes. Once the machine is switched on, the machine will automatically mix the chemicals with water at the optimum rate.

This ensures that every ounce of chemical purchase is used at maximum efficiency.

No dollars wasted by using too much; no time wasted by not using enough!

For hard floors, prespray VersaTile chemicals then let the VT1200 machine's 1000 PSI rotary spray heads do their magic. It's the ultimate in high production restorative cleaning in a unit compact enough to fit in restroom stalls and under-sink areas.

Ease Of Operation

Unlike traditional rotary machines, which often have a steep learning curve, new operators can master VersaClean machines in a matter of minutes. VersaClean's continuous flow systems flush and extract simultaneously – maximizing the efficiency of daily maintenance operations while providing deep, restorative cleaning with every use. Use the VC700 on all types of carpet and upholstery. The VT1200 is the most effective system yet for cleaning tile and grout, natural stone, terrazzo, linoleum and most hard surfaces.

For a truly profitable clean, choose VersaClean. By reducing or eliminating the need for complex and expensive equipment, by providing access to critical small spaces, and by delivering a deep, restorative clean with every pass, VersaClean helps facilities win the race against dirt and achieve "real clean" results.

For more information on the new VersaClean™ System offered at Wesclean, please contact your local Wesclean representative.

Thank you to VersaClean™ for supplying this article.

1.888.337.2929
www.wesclean.com

For Info on New Products
Visit www.wesclean.com and click on the "What's New?" link.

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Introducing VersaClean Cleaning Systems

VersaClean - Total Floor Care

With the VersaClean™ Cleaning System, you can deliver deep restorative cleaning in less time than maintenance cleaning with other systems. The VersaClean System powers through the toughest conditions, capturing soils for easy, residue-free removal. Plus, with automatic mixing and simple operation, you can realize huge cost savings the very first day you put the system to use.

- Maximizes the efficiency of daily maintenance operations while providing deep, restorative cleaning
 - Minimal training required – new operators can master the VersaClean System in minutes
 - High production rates eliminate the need for complex and expensive equipment
 - Provides easy access to critical tight spaces
 - Delivers a deep, restorative clean with every pass
- VersaClean helps facilities win the race against dirt and achieve truly clean results.

VT1200 VersaTile - Total Hard Surface Care

The VersaTile VT1200 Hard Surface Cleaner delivers highly effective cleaning on all types of hard flooring, including tile, stone, terrazzo, linoleum and many other surfaces, as well as grout, porcelain fixtures and more. VersaTile chemistry includes heavy-duty applications specifically formulated to remove the stains, built-up grime and mineral deposits that accumulate on tile, grout, natural stone, concrete and other hard surfaces.

VersaCarpet Chemicals VersaTile Chemicals



Versatile Chemicals		
Item Code	Product	Price
9250264	Versatile STEP 1 8 LBS 4/CS	\$127.72/cs
9250262	Versatile STEP 2 3.78L 4/CS	\$454.33/cs

VC700 VersaCarpet - Total Carpet Care

The VersaCarpet™ Cleaning System is a high flow, deep soil extraction system that leaves carpets and upholstery cleaner and drier than any other process. Its ease of use and deep restorative cleaning produces results that other cleaning methods can't match. Use VersaCarpet with confidence on all types of carpet and upholstery, as well as draperies and other soft materials.

\$ 8,152.65



\$ 6,542.25



Versacarpent Chemicals		
Item Code	Product	Price
9250258	Versacarpent traffic lane STEP 1, 946ML 12/CS	\$130.51/cs
9250261	Versacarpent HD STEP 1 946ML 12/CS	\$168.61/cs
9250259	Versacarpent traffic lane STEP 2, 946ML 12/CS	\$130.51/cs
9250260	Versacarpent upholstery STEP 3, 946ML 12/CS	\$135.72/cs

Prices are valid until February 28, 2014.
Call your local Wesclean rep. to set up a Demo today!

Skip Flu and Cold Season this Year! Use Proper Hand Hygiene!

Good hand washing is the first line of defense against the spread of many illnesses. This simple action is especially important during cold and flu season!

How do germs spread?

When a person come into contact with germs, he/she can become infected simply by touching their mouth, nose or eyes. Germs and viruses can be transmitted many other ways such as touching dirty hands, touching contaminated surfaces, through droplets released when a person coughs or sneezes, and through contact with a person who is sick and contagious.

How should we fight germs?

Washing your hands with soap and warm water or using an alcohol-based sanitizer like Purell is the best way to defend against illnesses from the common cold to the flu, meningitis, hepatitis A and most types of infectious diarrhea. This 20- to 60-second action is the number one step taken to avoid infections and prevent the spread of antimicrobial-resistant bacteria such as MRSA and VRE. If you don't wash your hands before coming into contact with others, you can infect them with the germs on your hands. Even if your hands look like they are clean, they may be carrying germs. Cleaning your hands properly is the most effective way to help you – and those around you – stay at your healthiest.

Wesclean Feature: Common Sense Microfiber

This microfiber cloth has a very high quality, delivering all attributes of microfiber but now is available in a 8" x 16" version.

This new size will enable the end user the ability to get into a microfiber systems for less money, and to train their staff on a 4 fold cleaning method instead of a traditional 8 fold system that the 16"x 16" microfiber would offer.

Contact your local Wesclean rep. to set up a demo today! 1.888.337.2929

Item code	Name
0030850	Microfibre cloth blue 16 X 8 inch 320 grams
0030851	Microfibre cloth green 16 X 8 inch 320 grams
0030852	Microfibre cloth red 16 X 8 inch 320 grams
0030853	Microfibre cloth yellow 16 X 8 inch 320 grams

Vanish Ice Melter & Traction-Aid

Vanish TA™ contains zeolite, a naturally occurring volcanic mineral that provides instant long-lasting traction. This amazing mineral has a honeycomb construction that absorbs water and reduces the potential for re-freezing. It also traps the chlorides used to melt snow and ice, neutralizing their effects on the surrounding vegetation.

This new formulation melts ice and snow, absorbs moisture and neutralizes chlorides for an environmentally safe alternative to regular ice melters.

Item 1570112 (20KG Bag)

Have something you would like to see in an upcoming issue of Cleaning Up?

Mail us your suggestions at mail@wesclean.com

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Winter Floor Care Tips

1. When it comes to matting in the winter time, at least a two part matting system is recommended. The first mats should be rubber or plastic with loops or stiff fibre in order to scrape ice, snow and sand off foot wear. The second mats should be a carpet-type to absorb as much moisture as possible from the boots and shoes.
2. With a good matting system you are not only protecting your floors from being damaged, but also you are avoiding having slippery floors. When you have wet and slippery floors in your building, slips and falls can become a big hazard. So for this reason as well, having a proper matting system is very important in the winter months.
3. Matting manufacturers recommend the minimum length your matting should be, starting from the door, is 15 feet into the building. Having a minimum of 15 feet of matting ensures that each foot will make contact with the mat at least 3 times each.
4. When burnishing your floors in the wintertime, you should be extra cautious to make sure there is no grit and dirt on the floor, otherwise it may be ground into the finish. When things such as gravel, debris, and dirt get ground into the finish, it will cause the finish to yellow.
5. Finish adhesion and abrasion loss is common in the wintertime because of the dirt and gravel being tracked into the building. The debris can wear down the finish. To avoid this problem it is important to have proper matting at the entrance in order to get rid of as much debris as possible. If you find the finish gets worn down regardless, it may be necessary to re-coat in the winter.
6. The messy floors winter brings demands more frequent mopping and requires the use of a neutral floor cleaner. Neutral floor cleaner helps balance the pH levels in ice melt that is being brought into the building by footwear. Having the pH balanced from the floor cleaner helps keep floor finishes from softening and becoming dulled, damaged or even entirely breaking down.
7. Carpet care in the wintertime is very important and often overlooked. Once snow and dirt are being tracked in, they soon turn to mud. If the carpets are not attended often or well enough, the wet carpet can very quickly develop mold, so it is important to be cleaning carpets more frequently and thoroughly in the winter season.
8. The harshness of ice melt on your carpets is well known, but when ice melt is being tracked onto your carpets it does not only do damage by staining your carpets, it also is damaging to the fibres in the carpet. If not properly treated, the fibres in your carpet can progressively wear away, in time ruining your carpet.
9. What is the minimum temperature that I can apply finish at?
Ideally, the floor and surrounding area should be at room temperature (70°F / 21°C). If you must apply in a cold environment, we recommend that the absolute minimum room temperature be 55°F (13°C). Cold temperature application retards water evaporation and proper coalescing of the film. The result can be a soft, poorly adherent film that, when drying finally occurs, may be cracked or brittle (powders) with poor adhesion.
10. Be cautious when applying floor finish in the winter time within temporary buildings (school portables) and trailers as the floor is often much colder than the room temperature.

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Working together for a
cleaner environment

 Printed on Post Consumer Content

OUR MISSION: To deliver in a timely and efficient manner superior cleaning products and excellence of service that meets and exceeds all our customer's requirements helping them perform their roles with efficiency and cost effectiveness. To treat employees and associates with fairness and respect and to be supportive to our suppliers in product and market development which will solidify our position as Western Canada's top distributor.