

# CLEANING UP

## News & Views on Our Industry

### Purchasing Matting Vs. Renting Matting

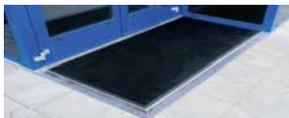
**Did you know?**

It can cost more than \$500 to remove 1 pound of dirt after it has been tracked into a building. Up to 24 pounds of dirt can be tracked into a building by just 1000 people coming through an entrance every day over a 20 day work period. Without adequate matting, 42% of a floor's finish can be removed within the first 6 feet of an entrance after only 1500 people have walked in.

**Mats to Suit your Needs**

**1) Scraper or Recessed Well Matting**

This is the first line of defence against dirt and water in an exterior vestibule or inside a



Scraper Matting

	Numbers of Mats	Cost per /Mats	Weeks (for two years)	Total
Rental Cost	5 x	\$5 / Week / Mat	104 =	\$ 2,600
Purchase Cost	5 x	\$150 Each	104 =	\$ 750
<b>SAVINGS FOR TWO YEARS</b>				<b>\$ 1,850</b>

building. This matting aggressively removes water, snow and sand from your footwear.

**2) Scraper/Wiper Matting**

These 2-way matting systems are the ultimate in defence against dirt and moisture inside your building, protecting people from slips and floors from damage. Maintenance costs will also be kept to a minimum.

Scraper/ Wiper Matting



**3) Wiper Matting**

The last line of defence inside a building. This matting wipes residual water from your shoes, and traps and holds fine sand.

We recommend 15 to 20 ft. of walk-off matting per entrance.

Wiper Matting



**Slip-resistant Matting**

Slips and falls in the buildings result in expensive compensation claims and

lawsuits. Most of these occur in wet applications. Slippery flooring at entrances due to the presence of moisture, snow or sand can be addressed by scraper and/or wiper matting.

**Save Money by Buying vs. Renting**

- You can purchase a mat for the same cost as renting the same mat for 4-5 months.
- Rental matting is not only VERY expensive but can also be dangerous. Their corners are prone to curl up while they shift in the middle. Reduce your possible liability by eliminating trip hazards.
- Limited to size and color.
- A proper matting system removes up to 72% more combined dirt and water than rental matting, therefore reducing maintenance costs.
- Purchased matting offers superior quality, variety, esthetics and flexibility to suit your specific needs; winter or summer.

**For Info on New Products**

Visit [www.wesclean.com](http://www.wesclean.com) and click on the "What's New?" link.

## CONTENTS



- 1 Purchasing Matting Vs. Renting Matting
- 2 Purchasing Matting Vs. Renting Matting continued...  
Protect your Building this Winter!
- 3 Enhancing Sustainability  
T3/T3+ Walk Behind Scrubbers
- 4 Equipment Special!  
  
Back to School! Be Prepared this School Year



**Anti-Fatigue Matting**

Fatigue in the work-place has a direct correlation to decreased productivity and increased accidents. Anti-Fatigue mats combat work-place fatigue in two ways:

- Mats reduce fatigue by creating a slightly unstable standing surface. This requires the postural muscles to make frequent, small contractions to maintain the person's balance. These contractions make sure that the muscles receive a good supply of blood and help return the blood to the heart.
- Anti-Fatigue matting serves as an impact buffer between the worker and hard flooring surfaces. It reduces jarring to ankles, knees, and back

joints, and in doing so reduces both fatigue and worker injuries.



**When selecting Anti-Fatigue Matting consider:**

- What type of flooring surface is the mat sitting on?
- Is it a wet or dry application? Is hygiene important?
- Are there width, length or height restrictions?
- Is this a high, low or medium traffic application?
- Is appearance important in the

desired application?

- Will the product need to stand up against grease and oil?

Thank you to **Edgewood Matting** for providing this article.



For more information on mats, please contact your nearest Wesclean branch to have one of our **knowledgeable Sales Representatives** visit you on site, to discuss how partnering with **Wesclean** will positively affect your business.

1.888.337.2929  
www.wesclean.com

# Protect your Building this Winter



**Premium Knob**

**Superior asota fibre designed to provide multidirectional protection. Ideal for the demands of high traffic areas**

Heavy duty needlepunch matting with hobnail pattern. Can be installed indoors as well as outdoors. Impervious to many chemicals such as caustic soda, chlorine, petroleum products, ice melters and salts. Use where heavy traffic demands extra durability in a matting product. Permanently antistatic and has enhanced UV stability. Mold and mildew resistant and can be cleaned by vacuuming, hosing or hot water extraction. Holds approximately **5.5 litres or 1.45 gallons** of water per square yard. Edging and seaming programs available.

**3M Nomad Heavy Traffic Scraper**

**Nomad heavy traffic scraper 8100 /8150**



Vinyl loops scrape dirt and moisture from shoes and trap them in the mat so they're not tracked into the building 8150 - provides resistance to grease and oil. Unique finish in a variety of popular colours.

**3M Nomad Heavy Traffic Carpet Matting 8850**

**Vinyl backed, heavy-traffic carpet matting**

Combination scraper and carpet matting - crush-resistant polypropylene fibres scrape, remove and hide loose dirt; and small nylon fibres wick away water.



Random pattern provides an attractive look and allows sand, salt and dirt to blend in until it can be removed.



**Supreme Knob**

**The ultimate performance with the look of quiet sophistication**

Super duty needlepunch matting with hobnail pattern. Can be installed indoors as well as outdoors. Spike and skate resistant. Holds approximately **7 litres or 1.85 gallons** of water per square yard. Impervious to many chemicals such as caustic soda, chlorine, petroleum products, ice melters and salts. Permanently antistatic and has enhanced UV stability. Edging, logo, seaming and bordering programs available.

Contact your **Local Sales Rep Today!**

# Enhancing Sustainability

Practicing sustainability while performing everyday cleaning using fewer chemicals, generating less waste, using less water and conserving energy wherever possible is an increasingly important goal. Enhancing sustainability also offers many benefits, including reduced costs, improved indoor air quality and enhanced safety.



Recent innovations in chemical-free cleaning include orbital scrubbers with the power and performance to provide greater down pressure to remove acrylic floor finish without the risks of chemical strippers. The rectangular scrub head easily reaches into corners and hard-to-reach areas for even floor finish removal across the entire cleaning path to provide a chemical-free floor finish removal alternative for VCT floors.

A new cleaning solution on the market can replace many daily-use conventional cleaning chemicals. This multi-surface solution is created on site using tap water, a small amount of salt and electricity, and can be used in floor scrubbing machines, automated carpet cleaning equipment, spray-and-wipe cleaning, touchless cleaners and more. Onsite generated multi-surface cleaning solution can provide environmental advantages by reduc-

ing the need to transport, store and dispose of conventional cleaning chemicals and packaging. Chemical-free floor scrubbing is another great way to enhance sustainability. An innovative technology electrically converts water into a cleaning solution that cleans effectively, saves money, improves safety, and reduces environmental impact compared to daily cleaning floor chemicals and methods. And because it leaves no chemical residue, floors retain that polished look with simplified ongoing floor maintenance.

***“Chemical-free cleaning is so important today because it helps reduce our environmental footprint and limits staff exposure and the potential for harm/irritation from chemicals,” said Tony Nguyen, Interim Director, Environmental Services, St. Michael’s Hospital, Toronto, Ontario. “The biggest benefits to chemical-free cleaning are decreasing film/residue left on floors, so the appearance and actual cleanliness of the floors are improving.”***

“Cleaning chemicals can cause as many problems as solutions. They’re hard on surfaces and the environment, and the more chemicals we can remove from our facilities, the better,” said Vancouver-based Allan Turner, Regional Director, Marquise Hospitality (a division of Compass Group Canada). “The biggest benefits of chemical-free cleaning in low risk areas are the health and safety of our workers and elimination of odors in our Senior’s Living Facilities.”



Thank you to **Tennant** for providing this article.



ec-H2O technology electrically converts water into an innovative cleaning solution that cleans effectively, saves money, improves safety, and reduces environmental impact compared to daily cleaning floor chemicals.

## T3 / T3+ Walk Behind Scrubbers

For more information contact your Local Sales Rep!

Clean your environment quietly and easily with Tennant’s T3 and T3+ scrubbers: Find the size that’s right for your facility with three cleaning path sizes: **17 in / 43 cm; 20 in / 50 cm; and 24 in / 60 cm.**

- \* Experience cordless freedom in an affordable, walk behind floor scrubber.
- \* Scrub in noise sensitive environments at 69 dBA sound level.



For more information on these and other products, contact your local **Wesclean branch** at 1-888-337-2929 or visit [www.wesclean.com](http://www.wesclean.com)

# Equipment Special!

**EDMONTON**  
11450 - 149 Street  
Edmonton, AB T5M 1W7  
(780) 451-1533 Fax (780) 452-0676

**CALGARY**  
36 Highfield Circle SE  
Calgary, AB T2G 5N5  
(403) 243-0677 • Fax (403) 243-2095

**RED DEER**  
#7, 7973 - 49 Avenue  
Red Deer, AB T4P 2V5  
(403) 340-8003 • Fax (403) 347-8803

**GRANDE PRAIRIE**  
10136 - 128 Avenue  
Grande Prairie, AB T8V 1E9  
(780) 538-3380 • Fax (780) 539-7277

**LETHBRIDGE**  
#9, 3205 - 6 Avenue N  
Lethbridge, AB T1H 5C1  
(403) 327-1120 • Fax (403) 327-1670

**MEDICINE HAT**  
924 - 16th Street SW  
Medicine Hat, AB T1A 8A4  
(403) 526-7922 • Fax (403) 529-0790

**BURNABY**  
4082 McConnell Court  
Burnaby, BC V5A 3L8  
(604) 421-7150 • Fax (604) 421-2504

**VICTORIA**  
#2, 6809 Kirkpatrick Crescent  
Saanichton, BC V8M 1Z8  
(250) 544-1280 • Fax (250) 544-1290

**KAMLOOPS**  
#9, 953 Laval Crescent  
Kamloops, BC V2C 5P4  
(250) 372-1714 • Fax (250) 372-5535

**CRANBROOK**  
220 Slater Road  
Cranbrook, BC V1C 5C8  
(250) 426-6816 • Fax (250) 426-3353

**REGINA**  
693 Henderson Drive  
Regina, SK S4N 6A8  
(306) 781-7103 • Fax (306) 522-1921

**SASKATOON**  
1505 Ontario Avenue  
Saskatoon, SK S7K 1S7  
(306) 382-1199 • Fax (306) 955-5215

**WINNIPEG**  
2-1832 King Edward Street  
Winnipeg, MB R2R 0N1  
(204) 985-1330 • Fax (204) 889-1762

**P: 888-337-2929**  
**W: www.wesclean.com**

## ETB 1120 RED 20-inch Twintec Scrubber

- Adjustable handle provides proper ergonomics for any operator
- LED control panel continuously provides operator with vacuum, water flow, brush pressure and battery information
- The semi parabolic squeegee with polyurethane blades pivots from side to side providing excellent water recovery and are removed easily
- Pad or brush changing is a breeze with the patented flip-up head
- 2.5 -3.5 hours of run time
- The "Low" mode allows for reduced noise level and extended run-time

**Item No:**  
**1900087**



Battery SCS225  
(Item No: 9708328 )

**\$ 3,495**  
**It includes 2 batteries**

## RBV 130 Battery-Operated Backpack Vacuum

- As daytime cleaning becomes even more prevalent the RBV 130 with a 1.5 gallon tank provides the capacity required to do the job with 45 minutes run time.
- The lithium ion battery can be interchanged with Nacecare canister units
- At 16 pounds the RBV 130 is compact, comfortable and light enough for anyone to use



**Item No:**  
**2200247**

**\$ 999**

*Promotion Available  
for a limited time!*

**Special Pricing Available until  
October 31st, 2014**

## TTB 1620 20-inch Twintec Battery Scrubber

- 16-gallon solution and recovery tanks
- Fully adjustable flow rate from 0.25 gpm to 1 gpm
- LED control panel continuously provides operator with vacuum, water flow, brush pressure and battery status
- Squeegee equipped with quick-release squeegee blades for easy cleaning
- Onboard charger and gel batteries provide 2.5-3.5 hours of run time
- The gel batteries are completely maintenance free, are spill-proof and can be charged anywhere

**Item No:**  
**1900085**



**\$ 4,295**

*For more information  
contact your Local  
Sales Rep!*

## Back to School! Be Prepared this School Year 4200025

- Purell Hand Sanitizer with Aloe (0811160)**
- Professional Spot Lifter 1L (4200025 )**  
(It removes coffee, tea, beverage stains, ball point pen ink and more)
- Graffiti Universal Cleaner (0220265)**  
(Excellent for graffiti, Indelible ink, permanent marker, rust and more)
- Nitrile Powder Free Gloves (9890337- 9890340)**
- Super Spill Pack 340 g (0460071)**  
(The original spill absorbent turns any aqueous solution into a solid for easy disposal. Binds and deodorizes blood, vomit, urine, coffee, sodas and many other water-based liquids)
- Virox AHP Wipes (0400155 )**  
(One-step disinfectant cleaner based on proprietary hydrogen peroxide "AHP" ( Accelerated Hydrogen Peroxide) technology)

**Contact your Local Sales Rep!**



**0811160**



**0220265**



**9890337  
to  
9890340**



**0400155**



**0220265**



**0460071**

*Cleaning Up is published  
bimonthly by*



**Working together for a  
cleaner environment**

**OUR MISSION:** To deliver in a timely and efficient manner superior cleaning products and excellence of service that meets and exceeds all our customer's requirements helping them perform their roles with efficiency and cost effectiveness. To treat employees and associates with fairness and respect and to be supportive to our suppliers in product and market development which will solidify our position as Western Canada's top distributor.