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CLEANING UP

NEWS & VIEWS ON OUR INDUSTRY

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Are Smart Restrooms Really Smart?

Exciting IoT solution helps improve customer experience and reduce cost.

If you're wondering whether smart restrooms are worth the investment, we have the answer.

Last month, we launched our latest technology innovation – a smart restroom monitoring system called WandaNEXT™. The system uses a touchscreen interface mounted outside public restrooms to enable customers to report on restroom conditions. It then sends alerts directly to cleaning staff to address specific maintenance and supply needs. It also connects sensing devices to capture critical traffic information and enables cleaning teams to report tasks completed and consumables used.

WandaNEXT™ provides restroom attendants and facility managers with real-time data to better predict labour and supply requirements based on actual usage patterns and cleaning task time. Unlike proprietary dispenser-based monitoring systems, it delivers a holistic view of restroom facility maintenance, enabling Building Service Contractors and Facility Managers to conduct workload analyses, analyze traffic volume fluctuations, evaluate training requirements, assess employee productivity, address performance issues and more effectively allocate facility

maintenance staff resources. Now that IS smart!

WandaNEXT™ is a proven performer in retail, healthcare, airport, conference centre and commercial facilities. The product has just won the Cleaning and Support Services Association (UK) 2018 Innovation Award and was developed in Edmonton, Alberta. Its wide range of features include:

- Touch-screen customer interface with anti-microbial overlay to generate instant notifications for service or supplies
- Predictive analytics based to enable proactive cleaning and avoid customer dissatisfaction
- Heat maps that indicate usage patterns to facilitate more efficient deployment of staff
- System tracking of supply usage and auto-replenishment notifications to proactively manage stock levels
- Service alert analytics that identify improvement areas and staff training opportunities
- Ability to set traffic threshold, so that restrooms can be cleaned whenever a predetermined amount of traffic has come through.

WandaNEXT™ is in facilities throughout Canada and the U.S., including the

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Edmonton International Airport, where facility management experienced a 300% drop in email complaints from passengers about the state of restrooms through use of the system.

“Providing the most intelligent business solutions to help our customers effectively manage their facilities is at the forefront of our objectives” says Bunzl Canada President, John Howlett. “WandaNEXT™ is an easy-to-use technology that will help to improve customer experience, optimize labour and supply management, and reduce costs.”

WandaNEXT™, powered by Visionstate Inc. (TSX Venture: VIS), is exclusively available through Bunzl Canada. To learn more, visit bunzlcanada.ca/WandaNEXT

Group of Companies

WESCLEAN
EQUIPMENT AND CLEANING SUPPLIES

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APEX SANITATION
PRODUCTS

Time to Rescue Winter-Weary Floors!

Northern Glo Floor Finish

An excellent, low maintenance "green" coating with outstanding resistance to scuffs, scratches, black heel marks and detergent scrubbing. It has excellent slip resistant qualities and is easily removed with either conventional or no-rinse strippers.



Wesclean Item:
R0301605 / 07000129

Eclipse Neutral Cleaner

An all-purpose daily floor cleaner that removes dirt, soil and ice melter residue without harming the shine. Eclipse Neutral Cleaner is excellent for deep scrubbing and may be used on all washable surfaces.



Wesclean Item:
0170090 / 07030009

SW900 Walk-Behind Sweeper

The ideal sweeper for both indoor and outdoor use offers effective dust-free removal of dry debris. The 24 inch main broom and the side broom give operators a full 33 inch cleaning path to enhance everyday productivity and cleaning results.



Wesclean Item:
6950053 / 44210018

Terra 28B Walk-Behind Sweeper

This durable, compact, and easy to handle sweeper is among the quietest in the industry. Features "All Surface All Purpose" sweeping technology to transition between hard and soft floors without having to change broom type or adjust the height.



Wesclean Item:
6950050 / 44210017

For more information on these and other products, or to arrange an on-site demonstration, contact your nearest Wesclean branch at 1-888-337-2929 or visit www.wesclean.com

Dear Dusty

I have a client which we are contracted to come in once a week, their office is near a construction site and there has been an increase of dirt and dust in the building. Do you have any tips for maintaining the quality and cleanliness as we only come in and clean once a week?

--David

Dear David

The dirt and dust that is tracked into the building from footwear can be rooted into your carpets and accumulate over time. Use a powerful vacuum with a good filtration system to help remove the dirt.

Consider using vacuums with the highest level of filtration to improve indoor air quality and reducing dust in the building. Most commercial upright and backpack vacuums are equipped with standard Hepa-like filters. Filters can capture the finest particles as they have a filtration of 0.3 micron at 99.97% efficiency. By trapping small particles such as dust mites, pollen, mold, smoke and bacteria, the filters reduce these fine particles from redistributing onto surfaces, therefore, reducing the frequency of cleaning.

Maximize indoor air quality by ensuring that vacuum bags are emptied regularly or as needed, and don't let them overfill, and ensure filters are inspected regularly and changed when dirty.

Wesclean offers a variety of high filtration upright, backpack and canister vacuums from Advance-Nilfisk, NaceCare and Proteam. Let us help you find the right vacuum for your facility; contact us at 1-888-337-2929 for a free on-site demonstration and facility evaluation today.

Fight Flu and Other Outbreaks – and WIN

Flu season hit a little later this year but Wesclean customers were armed and ready! Recognized with the ISSA 2017 Innovation Award, the Clorox® Total 360® system has revolutionized the way we disinfect to prevent flu, norovirus and other outbreaks and create cleaner, healthier environments.

The Clorox® Total 360® disinfecting system can cover up to 18,000-square feet per hour with Clorox® Total 360® Disinfectant Cleaner®. It disinfects hard to reach surfaces conventional trigger sprays can miss, including the sides, underside and backside of surfaces.

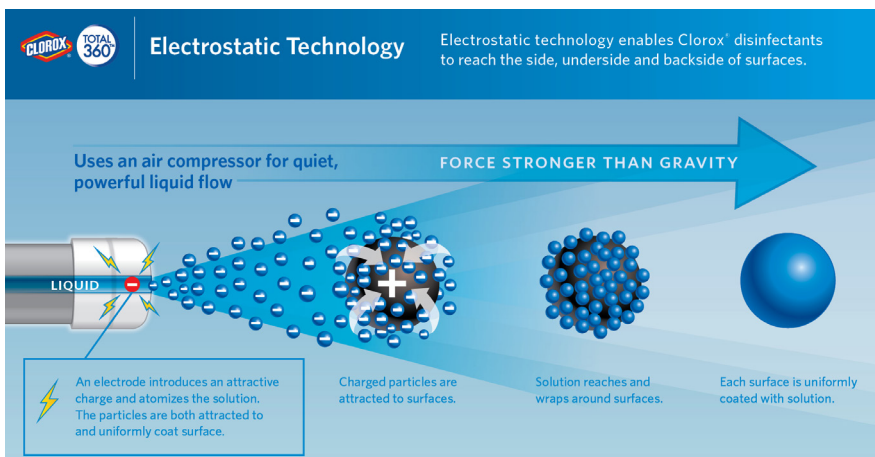
Clorox® Total 360® Disinfectant Cleaner® is registered with Health Canada to kill 18 illness-causing organisms in two minutes or less! The ready-to-use, one-step disinfectant eliminates odors and kills outbreak-causing viruses like influenza, rhinovirus and norovirus and MRSA and Vancomycin Resistant Enterococcus faecium (VRE). Its non-bleach-based formula is specifically designed for broad surface compatibility, making it ideal for use on a wide variety of surfaces.



Wesclean Item: 8880000 / 44330004

The Clorox® Total 360® system's electrostatic spray technology uses an electrode to introduce an attractive charge to the disinfecting product. An air compressor atomizes the solution and generates a quiet, but powerful liquid flow. The solution's charged particles are attracted to surfaces with a force stronger than gravity, allowing the solution to reach and uniformly coat even hard-to-reach surfaces.

Ideal in educational, long-term care, assisted living and institutional settings, this exciting innovation delivers superior results up to 4x faster while using up to 67% less solution! Contact 1-888-337-2929 to arrange your onsite demo today.



Sustainability and Waste Management

Whether you work for a small business or large corporation, sustainability is a major part of most business plans. It can help reduce operational costs, save you money and reduce waste going into landfills. By implementing a recycling program, such as placing recycling bins around facilities can make a significant difference.

Tim Campbell, Wesclean Edmonton's warehouse manager, teamed up with Waste Management to improve their recycling program to reduce the amount

of waste and service cost going to landfills weekly, monthly, and annually.

Recycling bins were placed around the facilities in high traffic areas along with a visual sign showing what materials can be recycled. Within 2-3 months, the amount of waste in garbage bins had decreased. As a result, waste bin removal services were reduced to once a week and recycling services increased to twice a week.

In January 2017, 3 metric tons of waste ended up in landfills at \$1600/month and recycling just over half a ton. By the end

of the year in December 2017, less than 1 ton of waste went into landfills at \$800/month and over 4 tons of materials were recycled.

Within a year, the Wesclean Edmonton branch recycling program significantly reduced their carbon footprint and costs. These changes translated to a savings of over \$4000 and prevented 4 tons of materials from going into landfills.

New from NaceCare



Turbo Mop

The first clean anywhere scrubber.

The Turbo mop provides the power and performance of a battery scrubber in a compact and lightweight machine. It is versatile and easy to manoeuvre for wall-to-wall cleaning and for tight corners. It can also clean any surfaces from grouted ceramics, mats, high polished surfaces and carpet. The effective vacuum easily picks up dirt and debris, which makes it perfect for kitchens and food courts.

Wesclean Item: 2120315 / 44090001



Henry Scrubber HGB 817

Serious cleaning with a smile.

The Twintec Henry Battery scrubber has an 8-gallon solution and recovery tank. It is compact, easy to use and easy to transport. Fully adjustable handles and easy to use controls keep the operator comfortable and safe. Safe and dependable gel batteries provide 2-2.5 hours of run time.

Wesclean Item: 1900061 / 44110128

Why work with Bunzl? We thought you'd never ask...

Choosing Bunzl gives your business the power of global sourcing, the efficiency of a national network and the advantage of local relationships and expertise.

We know one size doesn't fit all. Let's talk about how we can create a unique solution that's just right for **your business**.

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