

CLEANING UP

News & Views on Our Industry

Entrance Matting: Your First Defence Against Winter Dirt and Sludge

A matting program is the first step to achieving and maintaining the desired look flooring, reducing frequency of stripping, finishing, and cleaning, as well as saving on labor.

According to industry experts, mats that are properly placed and cared for will reduce the amount of outdoor contaminants that are tracked into a facility. The average person will track more than one pound of dirt into a facility every week on their shoes. As this dirt is carried throughout the facility, it can grind into increasingly dull floor finishes and absorb into carpets, causing additional work for the custodial crew. ISSA has reported that custodial departments will spend at least \$600 a week in labor hours to remove just one pound of dirt! This being said, a great walk-off matting program can effectively remove 95

percent or more of soil before damage can be done. Wesclean carries a large variety of entrance matting, including custom matting and combination matting options to ensure your matting suits your needs. Some of our popular options include:

- Scraper or Recessed Well Matting -

This is the first line of defence against dirt and water in an exterior vestibule or inside a building. This matting aggressively removes water, snow and sand from your footwear.

- Scraper/Wiper Matting - These 2-way matting systems are the ultimate in defence against dirt and moisture inside your building, protecting people from slips and floors from damage. Maintenance costs will also be kept to a minimum.

- Wiper Matting - The last line of defence inside a building. This matting wipes residual water from your shoes and traps and holds fine sand.

In order to achieve the best results from matting systems, it is important to address placement. Experts recommend stretching matting at least 15 to 20 feet into the facility, which will allow the average person to step up to four times on each foot before walking off, collecting as much material as possible. Mats should also span at least the width of the door to guarantee effectiveness.

Equally as important as the matting

itself, is matting maintenance. A proper maintenance routine ensures that matting remains as effective as possible, reducing the amount of cleaning other floor surfaces require. Experts recommend vacuuming mats at least once a day and shaking them weekly to eliminate dust and debris between laundering. Pressure washing and extraction cleaning of mats on a regular basis is also a good practice. High-traffic areas might benefit from more frequent maintenance. While it is essential to care for mats, it is equally important to care for the floors they cover. Mats do absorb large amounts of debris, but fine dirt particles can make their way through the mat onto the floors underneath, scratching and damaging the surfaces. Vacuuming mats will minimize the amount of particles that reach floors, but excess debris should be cleared regularly. When properly cared for, mats are effective at grabbing dirt and debris before it enters the facility, but they are not a have-all-end-all solution to maintaining beautiful floors.

Contact your local sales rep today to set up a matting consultation and find the perfect matting solution for your needs!

For Information on New Products
Visit www.wesclean.com and click on the "What's New?" link.

CONTENTS

- 1 Entrance Matting: Your First Defence
- 2 A new spin on Floor Cleaning
Wesclean Feature Products
- 3 New from Avmor
Fight Snow & Ice
- 4 Innovative Waste Management
Happy Holidays from Wesclean



A New Spin on Floor Cleaning: Introducing Malish Rotary Floor Brushes!

What is a Malish Brush:

MAL-GRIT™ brushes offer solutions to a wide range of cleaning situations. Silicone carbide impregnated nylon bristles are self-replenishing as brush wears, offering unmatched value that outlasts floor pads over 100 to 1! That translates directly into time and cost savings. Featuring our water and chemical resistant TUFF-BLOCK® for maximum life expectancy. All Grit Brushes must be run in a wet environment. Trim Length: 1-1/2"

ECO-FRIENDLY

- No Cleaning
- No Flipping
- No Waste
- No Loading
- No Hassle

MAL-GRIT LITE™
Bristles: Red
Diameter: .018
Grit Size: 500
Pad Replacement: Red

CLEAN-GRIT™
Bristles: Blue
Diameter: .035
Grit Size: 180
Pad Replacement: Blue

MAL-GRIT XTRA™
Bristles: Orange
Diameter: .070
Grit Size: 46
Pad Replacement: High Productivity

MAL-GRIT SCRUB
Bristles: Green
Diameter: .022
Grit Size: 120
Pad Replacement: Green

MAL-GRIT™
Bristles: Black
Diameter: .050
Grit Size: 80
Pad Replacement: Black

The Benefits:

- Brushes will perform on uneven floors where pads will not.
- Brushes do not clog up like pads, thus eliminating the chance of debris being re-deposited on the floor.
- Brushes will clean in the grout lines where pads will not go.
- Brushes do not require continuous change-outs which increase the cost of time and labor.
- Many users forget to flip their pads, thus escalating usage costs.
- Up to 200 pads will hit the Landfill before 1 brush gets there.
- Malish Color Grit Rotary Brushes will outlast pads up to 200 to 1 depending on the condition of the floor.

Cost Comparison:

List pricing on a box of pads (5 per box) is approximately \$70 per box

At up to 200 pads (40 boxes) = \$2800

List pricing on a typical 16" Grit Brush (Any Fill Type) = \$380

Savings = \$2420

Wesclean Feature Products

Super Flat Finish Mop

New no-lint EZ-Flow monofilament. Yarn leaves less lint and debris for a smoother, glossier finish. Less waste, mop drag, and fatigue during application. Easy to clean. **Item 9892130.**

For use with items
9892131 - Quick Change Swivel Handle and **9892132** - Quick Change Frame 18in.



BAN-O Liquid Deodorant

BAN-O eliminates unpleasant odours at the source. BAN-O is an excellent deodorant for use in washrooms, garbage cans, refuse disposal bins, lockers, changing rooms, and in places where offensive odours exist. Original fresh scent. 4 x 3.64L **Item 7770100.**



New from Avmor - Now Available at Wesclean!

Eco Pure

EcoPure products combine a highly effective cleaning system with cleaning agents that are safer to hands-on-users, safer to the people living and working within the cleaning environment.



Biomor

The Biomor line uses specialized enzyme producing microbes to clean and control odour by eliminating the soils that traditional chemical products alone cannot treat.



Nanomor

Nanomor Technology creates a unified, flexible (200%) and breathable layer over any surface. The layer inhibits the reproduction of bacteria and rejects soiling of any kind.



Fight Snow & Ice Four Different Ways!

Vanish Ice Melter & Traction-Aid

Vanish TA™ contains zeolite, a naturally occurring volcanic mineral that provides instant long-lasting traction. This amazing mineral has a honeycomb construction that absorbs water and reduces the potential for re-freezing. It also traps the chlorides used to melt snow and ice, neutralizing their effects on the surrounding vegetation.

This new formulation melts ice and snow, absorbs moisture and neutralizes chlorides for an environmentally safe alternative to regular ice melters.

Item 1570112 (20KG Bag)

FS2000 Liquid Anti-Icing Compound

FS2000 is a liquid pre-spray treatment that prevents snow & ice from forming on many surfaces, including sidewalks, entrances, loading docks and hand rails. It is to be applied via a pump up sprayer, or a spray bottle before the event of precipitation. The sidewalk will appear wet for a time, however snow and ice will not accumulate.

It works from the bottom up as opposed to traditional granular ice melts that work from the top down. The distinctive orange color is easy to see allowing you to use less while ensuring safety for pedestrians.

Item 1570111 (20L Pail)

Firestorm Intense Ice Melter

The only Magnesium Chloride/Sodium/Urea blend with patented FS2000 ensuring unequalled power and safety. Firestorm starts melting instantly, faster than other ice melting products. Every particle is treated with FS2000 for maximum speed and lowest possible melt temperature. Firestorm prevents refreezing even under challenging conditions. This formula is safe for children and pets, and will not burn skin. It is gentle on vegetation and is safe for concrete when used as directed. Its corrosion inhibitor will not hurt metal.

Item 1570110 (50lb Pail)
Special Order by the Skid Only.



Regard Eco-Melt Ice Melter

The natural choice for your ice melting needs, Regard Eco-Melt provides performance while minimizing environmental impact on surrounding vegetation. Our unique organic additive coats every particle and allows Regard Eco-Melt to melt snow and ice faster and at lower temperatures for increased safety to pedestrians. Melts ice down to -22°C (-11°F).

Item R4200060 (20KG)

\$19.95

Expires Dec. 31, 2013

For more information on these and other products, please contact your local Wesclean branch at 1-888-337-2929 or visit www.wesclean.com

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Stainless Steel Look, Plastic Price Innovative Waste Management from Vileda

GEO Metallic Look Recycling System

The GEO range is available in 2 sizes with a choice of lids (handle, paper, or colour coded can) for waste separation. It can be wall mounted for use in washrooms and areas where cleaning under the bin is required and they are easily removed for cleaning and emptying.

- Durable plastic construction with metallic finish
- Compact slim line design – fits in the tightest spaces
- Rust, dent and fingerprint proof
- Easy to clean and washable
- TUV certification on all bins and lids
- Can and paper lids are HACCP compliant
- Integrated handle - for easy carrying and lifting



LETO Metallic Office Waste Bin

The Leto metallic bin range is designed for indoor use within office environments.

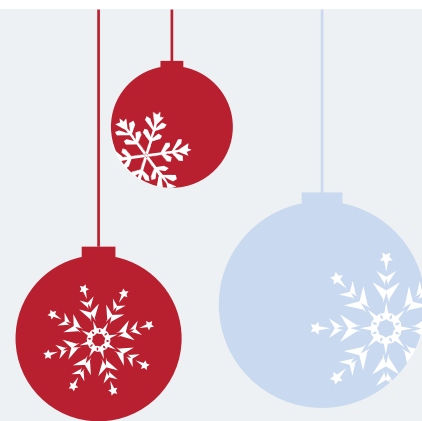
Like the Geo and Iris ranges the Leto office bin utilises 'combined materials' technology to give the durability and performance of plastic (easy to clean, fingerprint, rust and dent proof) with the aesthetics and image of stainless steel.

The attractive Leto range is available in a 17L round design both with and without an additional top ring that hides and secures the inner waste bag in place.

IRIS Metallic Look General Waste Bins

This Iris metallic bin range is designed for indoor use within heavy traffic areas.

- Durable plastic construction with metallic finish
- Rust, dent and fingerprint proof
- Washable and easy to clean
- TUV certification on all bins and lids
- Integrated handle – for easy carrying and lifting



Happy Holidays from Wesclean

Cleaning Up is published
bimonthly by



Working together for a
cleaner environment

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OUR MISSION: To deliver in a timely and efficient manner superior cleaning products and excellence of service that meets and exceeds all our customer's requirements helping them perform their roles with efficiency and cost effectiveness. To treat employees and associates with fairness and respect and to be supportive to our suppliers in product and market development which will solidify our position as Western Canada's top distributor.