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*Working together for a cleaner environment.*

## **SALES REPRESENTATIVE**

Due to exceptional growth, Wesclean is looking for a **Sales Representative** to generate new business sales, as well as, to manage our existing clientele throughout a designated territory in Edmonton.

This position requires strong communication skills, ability to work as a team player, and a strong desire to succeed. The ideal candidate must be well suited to work in a fast paced environment that is undergoing constant change. We are a privately owned business and believe strongly in developing lasting relationships with our employees. We offer a competitive salary, employee benefits, and reward loyalty, dedication and creative thinking.

### **Wesclean Equipment & Cleaning Supplies Ltd.**

Wesclean is Western Canada's leading supplier of janitorial and sanitation solutions. With over thirty-five years of established businesses and thirteen locations, Wesclean is proud to provide not only top quality products but expert services to customers in the industrial, retail, education, government, healthcare, and hospitality sectors. Additional information about Wesclean is available at [www.wesclean.com](http://www.wesclean.com).

#### **Responsibilities for this position will include:**

- Reporting to the Branch Manager
- Maintaining an effective territory management plan by calling on an existing customer base, as well as, developing new business
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- Calling on all segments of our customer base including Health Care, Education, Hospitality, and Building Service Contractors
- Demonstrating new products and equipment

Wesclean offers a generous compensation package including a base salary, car allowance, commission structure, and bonus program.

#### **The suitable candidate will possess the following qualifications:**

- Proficiency in English with strong oral communication skills
- Thrives in a team environment and exhibits a strong desire to succeed
- Outside sales experience
- Jan/San (industrial) experience considered an asset
- Sales specific post-secondary education considered an asset
- Access to a reliable vehicle
- A valid driver's license is also required

For immediate consideration, please submit your cover letter and resume along with salary expectations by email to Andrew MacKechnie, Branch Manager – Edmonton at [amackechnie@wesclean.com](mailto:amackechnie@wesclean.com) before end of day February 8, 2013. We thank all applicants in advance, however only qualified candidates will be contacted for this position.

1.888.337.2929 • [www.wesclean.com](http://www.wesclean.com)

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